



The complete source for all your skin marking needs.

Switch to PDC Healthcare and Save over Beekley Skin Markers!

Why buy skin markers from anyone else and pay more?

See how one customer saves a total of \$30,536 - visit us online at www.pdchealthcare.com/sdm-costanalysis

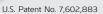
for a FREE cost-savings analysis.

- High quality 100[%] Unconditional Ironclad Guarantee Analog/Digital — markers available for both technologies
- No bulky packaging easy-to-use recyclable boxes

• No minimum order required — buy one box and save

- 100% Lead-free & Latex-free environmentally friendly and patient safe • NO BURNOUT[™] — perfect for MLO and dense breasts
- Reduce retakes reduce patient anxiety
- Radiopaque Radiolucent – NO BURNOUT[™] Spee-D-Mark[™] Cat # SDM-SS1! Cat # SDM-NS e-D-Mark \langle U.S. Patent No. 7.602.883 NEW Swirl Collection[™] Skin Markers







Customers prefer PDC Healthcare Spee–D–Mark[®] skin markers!

"The Sheila R. Veloz Breast Imaging Center has been purchasing Spee-D-Mark[™] skin markers from PDC Healthcare for many years. Our facility performs primarily digital mammograms; we have been pleased to learn that all of their skin markers are designed to work with both digital and analog technologies.

PDC Healthcare has developed new products to assist us in our mission to better serve our patients. Their new radiolucent skin markers were designed to provide clear identification and prevent burnout. We will continue to purchase the Spee-D-Mark[™] skin markers from PDC Healthcare for all of our skin marking needs."

Terry Bucknall Director of Women's Imaging Services Sheila R. Veloz Breast Imaging Center

NIPPLE MARKERS

NEW!

Spee-D-Mark[™] Skin Markers — Radiopaque

Virtually eliminates repeat examinations in mammography with clear nipple identification. Available in Swirl Collection[™], WILD ANIMAL PRINT[™] and Super-sticky.





SDM-BB15 - 1.5mm BB

SDM-PBB15 - 1.5mm BB

SDM-PBB20 - 2.0mm BB SDM-PBB25 - 2.5mm BB

SDM-BB20 - 2.0mm BB

SDM-TBB15 - 1.5mm BB

SDM-TBB20 - 2.0mm BB

SDM-TBB25 - 2.5mm BB



SDM-BB25 - 2.5mm BB

SDM-ZBB15 - 1.5mm BB

SDM-ZBB20 - 2.0mm BB

SDM-ZBB25 - 2.5mm BB



Qty.

100/Box

SDM-GBB15 - 1.5mm BB SDM-GBB20 - 2.0mm BB SDM-GBB25 - 2.5mm BB

Our Super-sticky Spee-D-Mark[™] markers were designed to adhere to patients with more difficult skin types.





SDM-HBB20 - 2.0mm BB



Spee–D–Wing[™] Skin Markers — Radiopaque

Provides added support for larger, more prominent nipples. Available in WILD ANIMAL PRINT[™] and Super-sticky.





SDM-TW15 - 1.5mm BB SDM-TW20 - 2.0mm BB SDM-TW25 - 2.5mm BB



SDM-ZW15 - 1.5mm BB SDM-7W20 - 2.0mm BB SDM-ZW25 - 2.5mm BB



SDM-GW15 - 1.5mm BB SDM-GW20 - 2.0mm BB SDM-GW25 - 2.5mm BB

Our Super-sticky Spee–D–Mark[™] markers were designed to adhere to patients with more difficult skin types.

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Spee–D–Strip[™] Skin Markers — Radiopaque

Our adhesive-free center provides patient comfort.



CALL 800.435.4242 | FAX 800.321.4409

NIPPLE MARKERS

Spee–D–Stretch[™] Skin Markers — Radiopaque

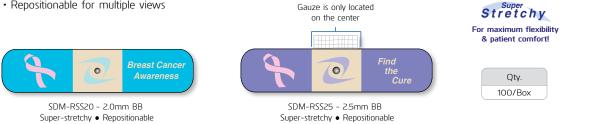
Our flexible Spee-D-Stretch[™] with super-stretchy material ensures precise and easy placement for larger, more prominent nipples.



Spee–D–Stretch[™] Repositionable Skin Markers — Radiopaque

The only repositionable skin marker for multiple views.

- Super-sticky for all skin types
- · Repositionable for multiple views



Gauze backing for comfort.

Digital Mammography Skin Markers — Radiopague

Our radiopaque digital skin markers allow for clear nipple identification without distracting artifacts.



*With your first order of any skin marker product. Limit one per customer. Must mention code PRDSPSDM1 for free dispenser.

SKIN MARKERS MAMMOGRAPHY

MOLE MARKERS

Spee–D–Ring[™] Skin Markers – Radiolucent NO BURNOUT[™]

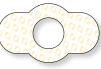
Our radiolucent skin markers will not burnout. These skin markers are ideal for MLO exams as well as dense breast tissue. 1/2" inside diameter and dual density. Available in Swirl Collection[™], WILD ANIMAL PRINT[™] and Super-sticky.



SDG-PM612 - 1/2" Diameter



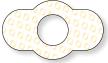
SDG-TM612 - 1/2" Diameter



SDG-M612 - 1/2" Diameter



SDG-ZM612 - 1/2" Diameter ©2009 The St. John Companies, Inc.



SDG-SS612 - 1/2" Diameter Super-stretchy

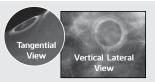




SDG-RSS612 - 1/2" Diameter Super-stretchy

Repositionable

All Mole Markers: U.S. Patent No. 7.602.883



Spee-D-Ring[™] Dual Density Views



Our Super-sticky Spee–D–Mark[™] markers were designed to adhere to patients



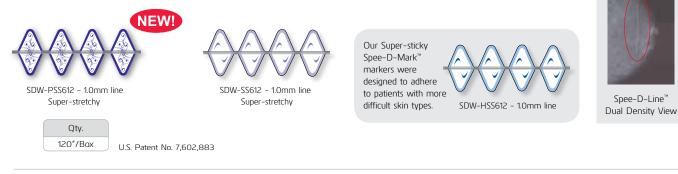
SCAR MARKERS

Spee–D–Line[™] Skin Markers – Radiolucent NO BURNOUT[™]

Stretchy

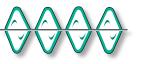
& patient comfort!

A valuable marking tool to reduce confusion from complex scar tissue. Our unique flexible marker ensures precise and easy placement. Available in **Swirl Collection**[™] and **Super-sticky**.



Spee-D-Line[™] Skin Markers — Radiopaque

A valuable marking tool to reduce confusion from complex scar tissue. Our unique flexible marker ensures precise and easy placement.



SDW-NS1 - 0.2mm line

Qty. 120"/Box .

PALPABLE MASS & PAIN / AREA OF CONCERN MARKERS

Spee–D–Angle[™] Skin Markers — Radiolucent NO BURNOUT[™]

For palpable nodules, signaling the radiologist of the irregularity without obscuring area of concern on film.



Spee-D-Angle[™] Dual Density View



Qty. 100/Box

Qty.

100/Box



Spee–D–Arrow[™] Skin Markers — Radiolucent NO BURNOUT[™]

Indicates point of entry, foreign bodies and pain without obscuring area of concern.



Spee-D-Arrow[™] Dual Density View



U.S. Patent No. 7,602,883



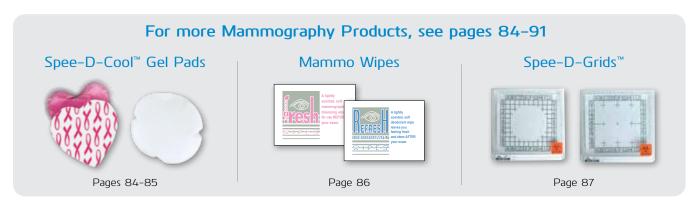
See how much you can <u>save</u> with PDC Healthcare Spee–D–Mark[™] skin markers. It's simple!

Log onto <u>www.pdchealthcare.com/sdm-costanalysis</u> and provide us with your current skin marker usage so we can put together an annual cost-savings analysis, <u>GUARANTEED</u> to save you money. Or call us at **(800) 435-4242**.

ACTUAL CUSTOMER SAVINGS - \$30,536 / Year!

	BEFORE switching to PDC Healthcare, this customer was <u>paying too much</u> !						AFTER switching to PDC Healthcare, this customer SAVES \$30,536 / Year!							
Item	Previous Vendor's Part No.	No. of Boxes / Year	Markers / Box	Markers / Year	Price / Box	Marker Price	PDC Heathcare Equivalent Part No.	No. of Boxes / Year	Markers / Box	Markers / Year	Price / Box	Marker Price	Savings / Marker	Annual Savings
1	O-Spots® 652	240	58	13,920	\$77.00	\$1.33	SDG-M612	139	100	13,920	\$30.56	\$.31	\$1.02	\$14,226.05
2	V-Spots® 603	240	130	31,200	\$77.00	\$.59	SDM-BB25	312	100	31,200	\$30.56	\$.31	\$.29	\$8,945.28
3	A-Spots® 151	96	120	11,520	\$77.00	\$.64	SDM-T612	115	100	11,520	\$30.56	\$.31	\$.34	\$3,871.49
4	S–Spots® 650	96	129"	12,359"	\$77.00	\$.60	SDW-SS612	103	120"	12,359"	\$37.86	\$.32	\$.28	\$3,492.72
Total Savings									\$30,535.54					

Cost-savings analysis dated March 2008.

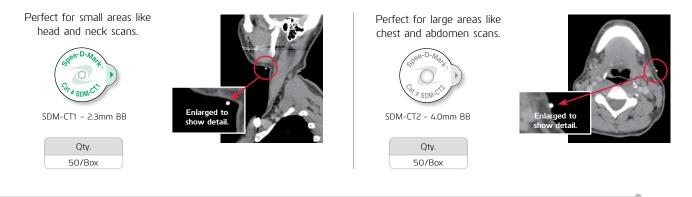


SKIN MARKERS RADIOLOGY & ONCOLOGY

RADIOLOGY & ONCOLOGY MARKERS

Spee–D–Mark[™] CT Scan Skin Markers

- · Easily Identifiable appears bright white on the image to properly communicate an area of interest or concern to the radiologist
- · Artifact-free helps generate artifact-free images, resulting in reduced retakes
- Reduce Retakes reduce patient radiation dose and patient anxiety
- 100% Latex-free and Hypoallergenic safe for patients



Spee–D–Mark[™] MRI Skin Markers

- · Easily Identifiable clearly and accurately communicates an area of interest or concern to the radiologist
- · Artifact-free helps generate artifact-free images, resulting in reduced retakes
- Does not indent the skin, preventing a compromised image
- 100% Latex-free and Hypoallergenic safe for patients



Qty

40/Box



Perfect for large areas like abdomen and spine.



SDM-MR3 1–1/4" Capsule

Qty.



40/Box

Indicator[™] Radiopaque Markers for Radiology and Radiation Therapy

Used in CT, Diagnostic Radiology, Angiography, Mammography and Fluoroscopy

Indicator[™] Crosses

- Perfect for identifying masses, moles, birthmarks or points of interest
- Mark portal fields or set up reference points in Radiation Therapy

Product Number	Description	Qty.		
SDM-RT02	10mm	130/Box		
SDM-RT03	20mm	1307 BOX		
	2011111			



Indicator[™] Lines

Perfect for marking scars
Perforated every 2" for easy use



Product Number	Description	Qty.		
SDW-CT05	0.5mm	138"/Box		
SDW-CT10	1mm	132"/Box		
SDW-CT15	1.5mm	125"/Box		



Spee–D–Mark[™] Skin Markers — Radiopaque

Ideal for radiation site identification. The large BB was designed to withstand radiation therapy.





SDM-BB40 - 4.0mm BB



SDM-BB50 - 5.0mm BB



Spee–D–Arrow[™] Skin Markers – Radiopaque

The perfect tool when a directional marker is required. Features an arrow to indicate point of entry, foreign bodies and pain.



Our "easy-lift" tabs provide an adhesive-free access point for comfortable removal of the marker after the procedure.





Oty 50/Box

Spee-D-Left[™] & Spee-D-Right[™] Skin Markers — Radiopaque

Great for portable procedures, trauma cases and isolation cases.





SDM-R1





see page 35-39.

For imaging labels,



Multi-modality markers provide a clear and accurate reference on any type of scan.

Qty. 100/Box

Multi-modality markers are important for Image Guided Surgery because they provide reference points on the patient's scanned images without tissue indent or artifacts.



Nuclear Medicine /PET Marker

MM3003

- · Visible on Nuclear Medicine, PET, CT and MRI
- 15mm outer diameter
- 3.5mm thick
- 5mm central axis hole with sealant plastic cover that forms a well that is suitable for the injection of a short-life radioisotope using a conventional hypodermic needle





MM3007

- Appears as a bright object on CT and MRI scans and can be seen on all MRI sequences
- Perfect for Mammography and Diagnostic Radiology procedures
- 15mm outer diameter
- 3.5mm thick





Radiation Therapy /Radiology Marker

MM3005

· Appears as a bright object on CT and MRI scans and can be seen on all MRI sequences

- Perfect for Mammography and Diagnostic
- Radiology procedures
- 15mm outer diameter
- 3.5mm thick
- 5mm central axis hole
- · 2mm inner center hole suitable for passage of a conventional hypodermic needle



SKIN MARKERS